Unlocking Powerful New Insights From Your Reports

Legacy Loop

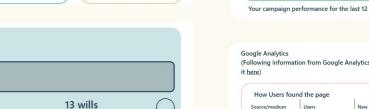
Oliver Asha, Marie Broxholme – Make a Will Online





Your dashboard



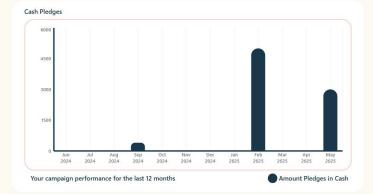


Remaining wills for this month

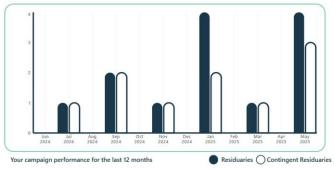
Your current monthly limit is 13 wills. You can change this here. Any changes will take effect immediately.

You are only invoiced for completed wills - you pay no monthly fee for this service.

Pre-paid wills are used first and do not count toward your monthly budget. Once they run out, the Free Wills pay-per-will service will apply, deducting from your monthly budget.

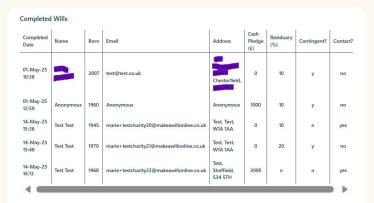


Residuaries Gifts



(Following information from Google Analytics 4. Please understand the limitations of this data before relying on it here)





Download CSV

User data accumulated from the last 30 days



Supporters who start but don't complete their will receive reminder emails on day 10 and day 21, including a link to resume.









Current service: Pre-paid wills

0

Wills used this month

Budget

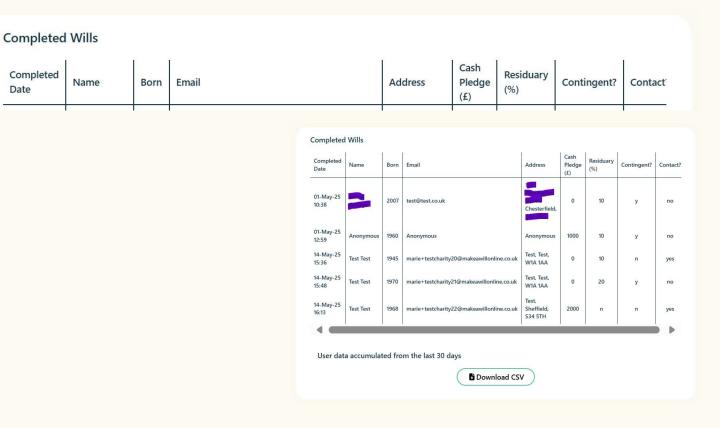


Tailor your message and plan your future

Completed

Date

- Understand supporter demographics ٠
- Year of birth ٠
- Postcode •
- % residuary ٠
- **Contingent residuary** ٠









See what campaigns are working

- Analytics portal which shows the sources of the supporter clicks
- Know where every supporter starts the process from and how far they get

Google Analytics (Following information from Google Analytics 4. Please understand the limitations of this data before relying on it <u>here</u>)

| 5 31 7433 | 192 | 36.00 (000) | | |
|----------------------|-------|-------------|--|--|
| Source/medium | Users | New Users | | |
| referral | 53 | 0 | | |
| (direct) / (none) | 7 | 0 | | |
| google / organic | 1 | 0 | | |

| Unique Users | |
|----------------------|---|
| 61 | |
| "Get Started" Clicks | |
| 33 | |
| | |
| | |
| | - |

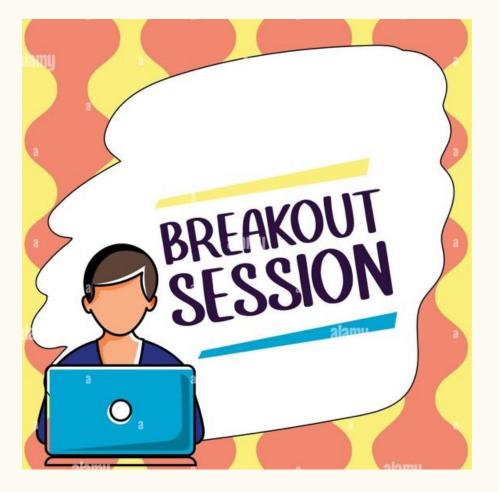




Break out session

KPI Discussion

- Do you already use KPIs
- Are they working well?
- What KPI's will this data help you meet?









See your pledgers and intenders

- Know who started making their will and when
- Up to the minute information on wills completed and gift inclusion
- Track intenders stewardship ability
- Updated GDPR message and Terms and Conditions great power/great responsibility

| Start Date | Completion Date | Name | Born | Email | Address | Cash Pledge (£) | Residuary (%) | Contingent? | Contact? |
|------------------|------------------|----------------|------|-----------------|----------------------------------|-----------------|---------------|-------------|----------|
| 01/05/2025 10:33 | 01/05/2025 10:38 | Test Test | 2007 | test@test.co.uk | Test Street, Manchester, S45 2BU | 0 | 10 | У | yes |
| 01/05/2025 12:54 | n/a | Test Test | | | | 0 | n | n/a | no |
| 01/05/2025 12:58 | 01/05/2025 12:59 | Anonymous | | | | 1000 | 5 | У | no |
| 01/05/2025 15:08 | n/a | Test Test | | | | 0 | 10 | n/a | no |
| 03/05/2025 07:37 | n/a | Test Test | | | | 500 | 0 | n/a | yes |
| 07/05/2025 11:13 | n/a | Test Test Test | | | | 0 | n | n/a | no |
| 13/05/2025 17:09 | n/a | Test Test | | | | 0 | 10 | n/a | no |
| 14/05/2025 15:35 | 14/05/2025 15:36 | Test Test | | | | 0 | 10 | n | yes |
| 14/05/2025 15:46 | 14/05/2025 15:48 | Test Test | | | | 0 | 20 | У | no |
| 14/05/2025 16:12 | 14/05/2025 16:13 | Test Test | | | | 2000 | n | n | yes |

Legacy Loop

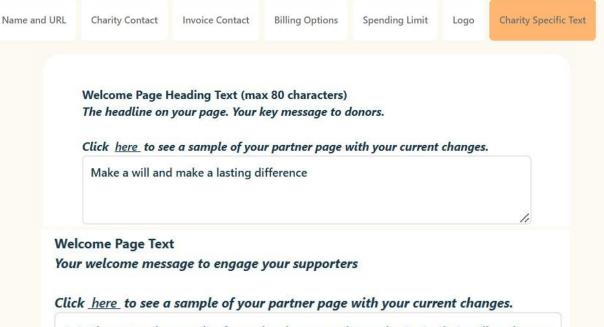


Seamless journey for your supporter from your message through to making their will

- Improve your landing page experience
- Customise your welcome messages

Legacy Loop





Join the many thousands of people who remember a charity in their will each year. This is your opportunity to leave a legacy to an organisation that is doing good in the world. Using this free online will writing service, you can remember people who have made a difference in your life, by making a difference in theirs.



Drive higher conversions

- Add text into our reminder emails
- Customise your thank you message



Reminder Email Text

Supporters who start but don't complete their will receive reminder emails on day 10 and day 21, including a link to resume. You can add a custom paragraph to this email - enter only the text you wish to include in the box below.

Click here to see a sample 10 day email and here to see a sample 21 day email.

Charity Partner text is inserted here

Thank you/Confirmation Page Text Your thank you message to your supporters and confirmation message

Click <u>here</u> to see a sample of your partner confirmation page with your current changes.

Thank you for making your will and for considering your chosen charity. Your will documents have been emailed to you, along with important instructions on signing, witnessing, and storing them securely. A solicitor will now review your will, and if there are any potential issues, they will contact you. You can expect to receive feedback within two working days.

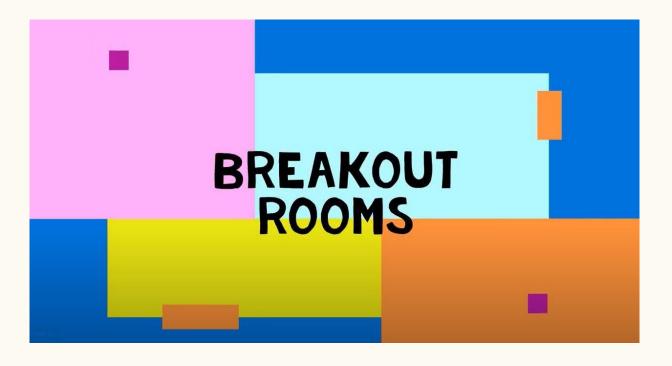
By leaving a gift in your will, you are making a lasting difference and joining a community of dedicated supporters who help ensure this charity's important work continues for years to come.





Break out session

• How can you utilize the data provided to improve your campaigns?







More ways to make the most of your investment in your campaign

- Pre-Paid will tracker
- Pay as you go with easy use cap







Improved Security

- Two Factor Authentication
- One login
- Shared inbox

Email

marie@makeawillonline.co.uk Password

•••••

Two Factor Authentication Code

Submit MFA

Forgot your password?





Any Questions?





